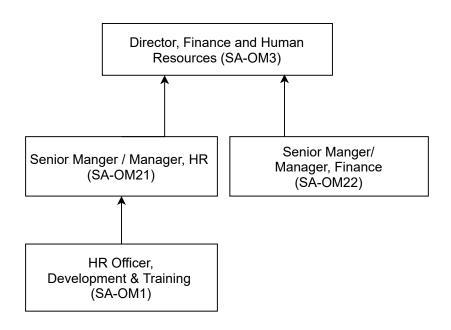
## Progression Pathway for the Logistics Industry (Supporting and Ancillary Services)

## **Operations Management (OM)**



## **Operations Management**

Position	Director, Finance and Human Resource	es (SA-OM3)	
Duties	<ul> <li>Analyse and formulate key performance indicators (KPIs) in terms of revenue, cost and other aspects related to finance and human resources</li> <li>Monitor performance and identify gaps, conduct financial analysis, formulate, analyse and report budget plans</li> <li>Provide improvement plans and identify risks</li> <li>Formulate human resources and financial plans that in line with business goals</li> <li>Formulate mid-term and long-term human resources development and demands</li> </ul>		
	Core Competency	Code	Credit
	Formulate business service strategic plans	LOSAOM601B	6
	Formulate human resources strategy	LOCUOM509B	6
	Formulate financing strategy	LOCUOM602B	9
	Formulate and implement project risk management	LOSASM604B	6
	Formulate acquisition plans for asset- typed equipment	LOCUOM511B	9
	Manage budgets and financial plans	LOSAOM602B	6
	Non-core Competency	Code	Credit
	Formulate logistics plans related to capital arrangements	LOCUPD603B	12
		Total Credits	54

Position	Senior Manager / Manager, Human Resources (SA-OM21)		
Duties	<ul> <li>Formulate job specifications for all positions in the company</li> <li>Formulate duties related to the recruitment procedures, such as interview process, selection criteria, promotion ladder, staff training, and propose improvement plans</li> <li>Formulate salary system and monitor expenses</li> <li>Formulate employee benefits and related matters in compliance with regulations</li> <li>Ensure compliance with the code of conduct and other relevant laws and regulations</li> <li>Formulate staff training policies and plans</li> </ul>		
	Core Competency	Code	Credit
	Formulate e-logistics training programmes	LOCUOM520B	3
	Formulate on-the-job training plans for staff	LOCUOM504B	6
	Formulate human resources management for projects	LOSASM503B	6
	Apply labour legislations related to human resources management	LOCULC412B	6
	Non-core Competency	Code	Credit
	Formulate training schemes for handling DG (dangerous goods)	LOCUSS504B	6
	Manage continuous improvement systems	LOCUOM522B	6
		Total Credits	33

Position	Senior Manager / Manager, Finance (S	A-OM22)	
Duties	<ul> <li>Prepare all financial reports and relevant materials</li> <li>Provide strategic suggestions for investment plans</li> <li>Ensure the company's financial health</li> <li>Compile financial reports from different perspectives, e.g. cost and price</li> <li>Provide financial trends and forecasts for the company</li> <li>Review effectiveness</li> <li>Enhance the efficiency of management department</li> <li>Coordinate with other departments to maintain the company's financial health</li> </ul>		
	Core Competency         Formulate business plans         Manage budgets and financial plans         Capital and financial management         Non-core Competency         Formulate project cost management         Manage continuous improvement         systems	CodeLOSAOM501BLOSAOM602BLOCUOM519BCodeLOSASM601BLOCUOM522BTotal Credits	Credit 3 6 6 6 Credit 6 6 27

Position	Human Resources Officer, Development & Training (SA-OM1)		
Duties	<ul> <li>Implement and arrange departmental staff training according to operational needs</li> <li>Execute records and improvement for training</li> </ul>		
	Core Competency	Code	Credit
	Train the sales teams	LOCUOM418B	6
	Implement quality management training	LOCUQM409B	6
	program		
			<u>.                                    </u>
	Non-core Competency	Code	Credit
	Use advanced English for business communications	LOCUOM307B	6
	Use advanced Putonghua for business communications	LOCUOM308B	6
		Total Credits	24